



Valley Health MRI PET/CT



Challenges/Goals

Valley Health's mobile health trailers may travel anywhere from 30 miles to 100 miles a day through various weather and terrain conditions. Due to this extensive travel, dependability is key for positive patient outcomes, especially considering scheduled appointments are made months in advance.

Valley Health has a goal to expand their services with a mobile imaging to better serve their rural communities. Once becoming connected with Medical Coaches and Siemens they were able to develop their mobile health services into West Virginia and the southern Virginia regions.

"We were introduced to Armor Mobile Systems through Siemens, resulting in a mutual relationship. Based on the dependability of the medical trailers and equipment, we deliver advanced imaging services within our vast geographical footprint."

--James Ziner, Southern Region Director of Medical Imaging, Valley Health.

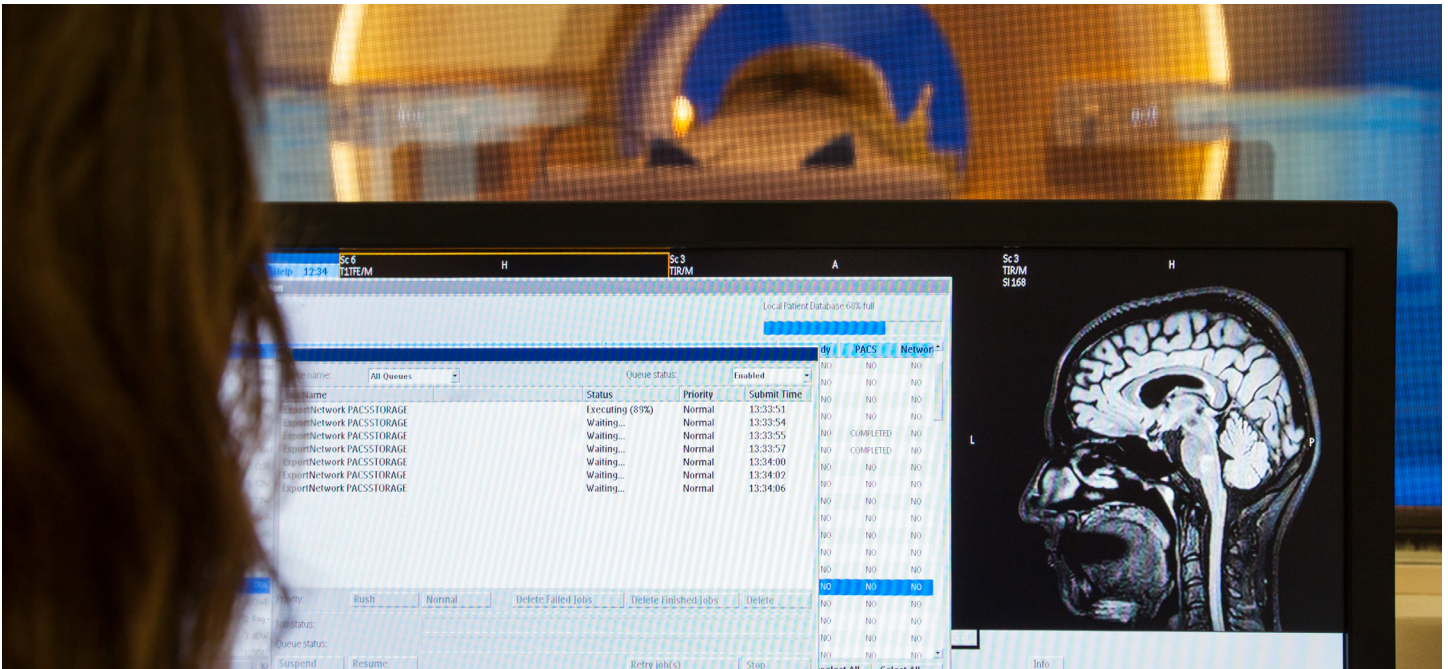
Executive Summary

Valley Health is a not-for-profit health system of hospitals, urgent cares, and physician practices providing leading medical care to patients in West Virginia and Virginia.

Armor Mobile Systems and Siemens has provided Valley Health with dependable MRI and PET/CT mobile imaging solutions for the last nine years.

Mobile health services are operational for up to twelve hours per day; between three and six days per week. This collective reliability of Armor Mobile Systems and Siemens products contributes to Valley Health being a trusted healthcare solution provider for the communities they serve.





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Business Results

The quality of Armor Mobile Systems trailers and Siemens imaging solutions has exceeded Valley Health's ROI objectives. In the nine years of service these medical trailers and imaging equipment continue to run strong and provide optimal performance to enhance patient outcomes. Hours of operation have expanded due to the high-end quality of the medical trailers, resulting in the doubling of patient care.



Product Benefits

Valley Health currently has one Armor Mobile Systems trailer with a Siemens PET/CT and two Medical Coaches trailers with Siemens MRI mobile health machines. The resulting comprehensive solution, provided by two leading manufacturing companies, delivers a best-in-class purchase price to revenue/savings ratio.



Contact us today

4600 N. Mason-Montgomery Road | Mason, OH 45040 | 888.439.6349 | 513-923-5833 | Sales@ArmorMobile.com

www.ArmorMobile.com

